AMI FOR DEREGULATED ELECTRIC MARKETS

AMI-SEC Face-to-Face Meeting San Diego, CA April 17, 2008

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Introductions

Durus Networks

- Network and Electricity Market Executives
 - Kathleen Huber
 - Caleb McLain
- Managed Services
- Professional Services

Good Company Associates

- Advisors to Durus Networks
 - Michael Hathaway
 - Bob King
- Policy and market navigation consultants
 - Deregulated energy markets
 - Demand Response

Opportunities for AMI in a Deregulated Market

Efficiency

Finer granularity usage profile data

- Demand side management & controls
 - Real Time Information & Controls
 - Load Curtailment

Competitive Service Opportunities

• New energy pricing programs

Time of use

Demand side services

Vendor Roles in a Deregulated AMI Market

Transmission and Distribution Service Providers

- Install AMI Meters
- Operate AMI communications network
- Provide customer access to meter data via Web & HAN

Retail Electric Providers

- \circ Install and manage HAN devices
- \circ Offer competitive energy services to customers

ISO

 \circ Wholesale settlement process

Competitive Challenges for AMI

Settlement process

 \circ More meter data to store and manage

AMI communications network

- \circ Owned and operated by TDSP
- Finite network resource
- \circ REP access will be limited
- Interaction with Non AMI communications platforms
 - Premises Internet
 - Will connect to HAN
 - Wireless (RDS & Pager)
 - Display devices & Load Curtailment

Deregulated Market Needs

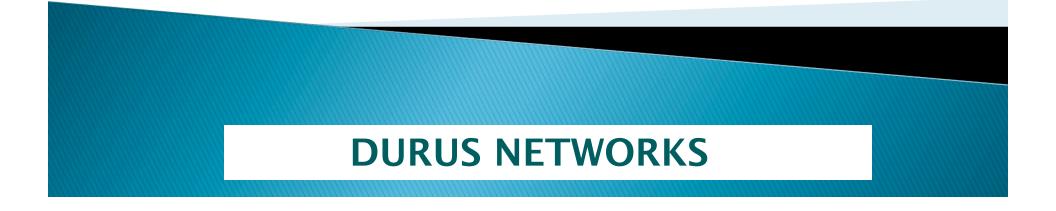
- Clear service boundary
 - $\circ\,\text{HAN}$ interface to AMI meter

Role of Internet defined

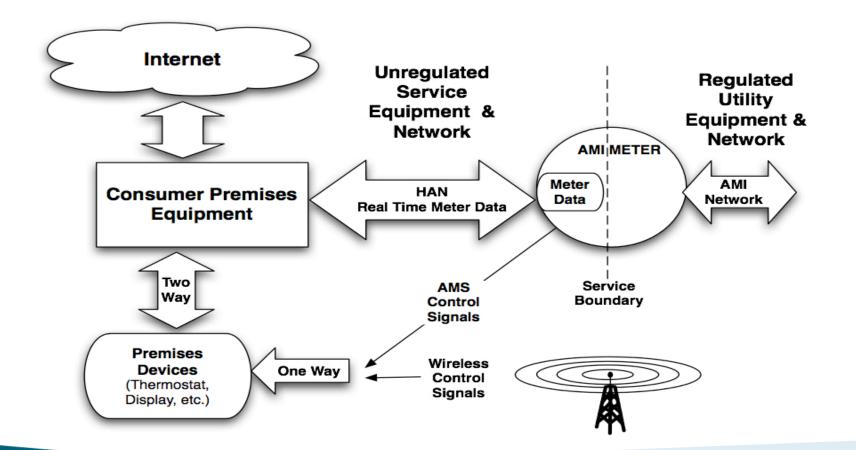
- \circ Internet connection to HAN
- Security, Authentication, Authorization

Deregulated Service Platform

Interaction with regulated AMI platform



Competitive Landscape



Architectural Considerations

Service Boundary

• HAN side security & authentication

Internet / HAN connection

- Security
- Authentication
- Authorization

Deregulated Platform

Internet device discovery & registration
Role of a trusted third party authority

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